

EMC Business Partner Program for Technology Connect Partners

Eaton

Advantage Partner

Partner Products

- Eaton® Intelligent Power® Manager (IPM) software
- Eaton ePDU® G3
- Eaton 9PX UPS

EMC Products

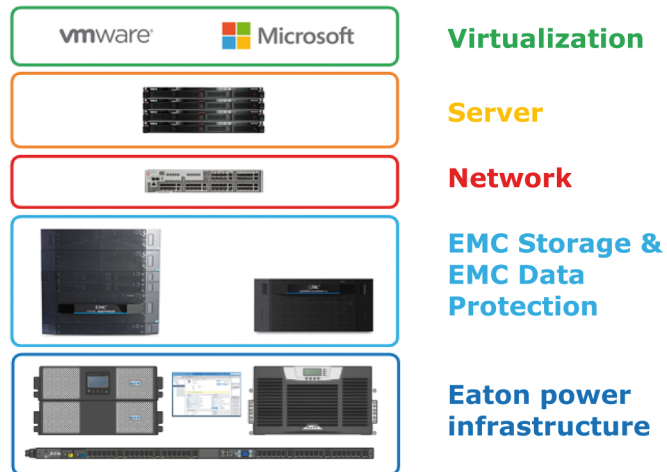
- EMC® VSPEX®
- EMC VNX®
- EMC VNXe®

Solution highlights

- Simplify power management complexity
- Provide a comprehensive solution to maintain uptime and enhance business continuity

SIMPLIFY POWER MANAGEMENT

Having the right power management in place is critical to ensure that data integrity and business continuity are never compromised. Eaton provides validated power management, monitoring and protection solutions to simplify power infrastructure deployment for EMC VSPEX. Eaton's solutions—consisting of power protection, power distribution, rack enclosures and cable management and power management software—provide the fifth element of VSPEX solutions, seamlessly integrating with network, server, storage, and virtualization components.



EATON INTELLIGENT POWER MANAGER

Eaton's award-winning IPM software integrates into VSPEX to monitor and manage power in the data center, measures power consumption to help calculate power usage effectiveness (PUE), and triggers live migration of virtual machines and graceful shutdown initiation during extended power outages.

Eaton's integration with VMware® and Microsoft® hypervisors in a VSPEX environment allows you to:

- Manage your power infrastructure through virtualization tools in use today
- Maintain business continuity through disaster recovery initiation and load-shedding capabilities
- Protect your IT investment from power anomalies and environmental threats

SOLUTION OVERVIEW





Eaton ePDU G3



Eaton 9PX UPS with
Extended Battery Module

EATON EPDU G3 POWER DISTRIBUTION

The new ePDU G3 allows you to measure power consumption at the individual outlet level for Power Usage Effectiveness (PUE) calculation. Network connection allows for management through Eaton's power management software with email alerts through the activity in your racks. The patent-pending IEC outlet grip secures plugs in place eliminating the need for special power cords that can increase purchase price.

EATON UNINTERRUPTIBLE POWER SYSTEMS

Combining extended runtime capabilities and exceptional efficiency, the Eaton 5PX UPS is an enterprise-class backup solution. The 9PX is a highly configurable, scalable and reliable option for equipment protection for both rack and standalone installations. The 9PX's graphical LCD interface and robust power management software makes managing your UPSs easy.

The 5PX and 9PX are ENERGY STAR[®] qualified UPSs. ENERGY STAR is intended to help consumers save money and protect the environment through energy efficient products and services.

ABOUT EATON

Eaton is an Advantage partner in the EMC Business Partner Program for Technology Connect. Eaton's electrical business is a global leader with expertise in power distribution and circuit protection; backup power protection; control and automation; lighting and security; structural solutions and wiring devices; solutions for harsh and hazardous environments; and engineering services. Eaton is positioned through its global solutions to answer today's most critical power management challenges.

ABOUT EMC

EMC is a global leader in enabling businesses and service providers to transform their operations and deliver IT as a service. Fundamental to this transformation is cloud computing. Through innovative products and services, EMC accelerates the journey to cloud computing, helping IT departments to store, manage, protect, and analyze their most valuable asset— information—in a more agile, trusted, and cost-efficient way.

CONTACT US

To learn more about how EMC products, services, and solutions can help solve your business and IT challenges, contact your local representative or authorized reseller—or visit us at www.EMC.com.

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